

### **INTERIM REPORT 1 APRIL - 31 DECEMBER 2020**

### THIRD QUARTER (1 OCTOBER - 31 DECEMBER 2020)

- Net sales increased by 1 percent and amounted to SEK 2,881 million (2,846).
- Operating profit before amortisation of intangible non-current assets (EBITA) increased by 28 percent and amounted to SEK 304 million (236) corresponding to an EBITA margin of 10.6 percent (8.3).
- Operating profit increased by 27 percent and amounted to SEK 238 million (188) corresponding to an operating margin of 8.3 percent (6.6).
- **Profit after tax** increased by 22 percent and amounted to SEK 174 million (142) and **earnings per share before dilution** amounted to SEK 0.65 (0.55).

### PERIOD (1 APRIL - 31 DECEMBER 2020)

- Net sales decreased by 3 percent and amounted to SEK 8,409 million (8,697).
- Operating profit before amortisation of intangible non-current assets (EBITA) decreased by 4 percent and amounted to SEK 916 million (957) corresponding to an EBITA margin of 10.9 percent (11.0).
- Operating profit decreased by 11 percent and amounted to SEK 723 million (809) corresponding to an operating margin of 8.6 percent (9.3).
- Profit after tax decreased by 12 percent and amounted to SEK 539 million (608) and earnings per share before
  dilution amounted to SEK 1.95 (2.25). For the latest twelve month period earnings per share before
  dilution amounted to SEK 2.90 (2.90).
- Return on working capital (P/WC) amounted to 54 percent (54).
- Return on equity amounted to 27 percent (31) and the equity ratio amounted to 33 percent (34).
- Cash flow from operating activities amounted to SEK 1,050 million (667). For the latest twelve month period, cash flow per share from operating activities amounted to SEK 5.60 (2.85).
- Since the start of the financial year 13 acquisitions have been completed, of which three after the end of the period, with total annual sales of about SEK 1,100 million.

GROUP SUMMARY	3	months		9	months		Rolling 12	months
SEKm	31 Dec 2020	31 Dec 2019	Δ	31 Dec 2020	31 Dec 2019	Δ	31 Dec 2020	31 Mar 2020
Net sales	2,881	2,846	1%	8,409	8,697	-3%	11,447	11,735
EBITA	304	236	28%	916	957	-4%	1,323	1,364
EBITA-margin %	10.6	8.3		10.9	11.0		11.6	11.6
Profit after financial items	226	179	26%	686	772	-11%	1,019	1,105
Profit for the period	174	142	22%	539	608	-12%	804	873
Earnings per share before dilution, SEK	0.65	0.55	18%	1.95	2.25	-13%	2.90	3.20
Earnings per share after dilution, SEK	0.65	0.55	18%	1.95	2.25	-13%	2.90	3.20
Cash flow from operating activities per share, SEK	-	-		-	-		5.60	4.15
Return on equity, %	27	31		27	31		27	32
Equity ratio, %	33	34		33	34		33	36

All calculations of key figures for SEK per share has been restated to take the share split (4:1) completed in September 2020 into account.

Comparisons in parentheses refer to the corresponding period of the previous year, unless stated otherwise.

### CEO'S COMMENTS

### THIRD QUARTER - Clear recovery in demand and strong cash flow

The outcome for the third quarter was on the whole in line with our expectations. Sales were 1 percent higher than in the preceding year and we experienced a recovery in demand from the lower levels we endured in the first half of the year. In interpreting the development of the market situation in the third quarter, the outcome should be adjusted both for the cyber attack suffered in the preceding year and the sharp decline in sales of scrubber-related products. In addition there was still a certain negative impact from COVID-19, as well as positive contributions from acquisitions. Combined, this means that the underlying operations experienced favourable market development for the first quarter this year.

Our companies' capacity to adapt quickly to the prevailing situation and to benefit from business opportunities is impressive, to say the least. Despite reduced business volumes in segments with good margins, negative currency effects and some non-recurring expenses, we achieved an EBITA margin of 10.6 percent. This confirms that we have had good control of our expenses and that our efforts to adjust our operating expenses to lower business volumes continued to have the desired effect. Our acquired companies also experienced favourable earnings.

Although we noted a broad and clear recovery in demand, substantial variations between customers, segments and geographic markets remain. In the mechanical industry, the market situation improved sequentially, although we perceived some restraint regarding capital investments and new projects. In special vehicles, we saw a clear recovery in demand and sales were almost in line with the preceding year. In electronics and medical technology, the business situation was stable while demand in the marine segment remained weak. Demand in the forest industry, especially the sawmill market, was very good and sales in wind power and infrastructure products for national and regional grids was strong.

We noted a continued recovery in most of our geographic markets, albeit to varying degrees. Overall, the strongest recovery in the third quarter was among the companies in Sweden and European markets outside the Nordic region, although the increase in demand among the latter geographies was from very low levels. In Denmark, Finland and Norway, the recovery in the business situation was somewhat weaker, although it did improve compared with the second quarter.

We had very good cash flow during the quarter thanks to stable margins and a positive trend in working capital – accordingly, we managed to maintain a strong P/WC of 54 percent despite that the accumulated operating profit for the year have decreased. Cash flow from operating activities amounted to SEK 483 million, which is a sharp improvement compared with the preceding year and means that our liquidity has remained favourable.

### **ACQUISITIONS**

As previously communicated, our ambition has been to maintain a strong pace in acquisitions, including during the ongoing pandemic. Three acquisitions were made during the quarter, and another three were made after the end of the quarter. Over the financial year to date, we have acquired 13 companies whose combined annual sales are approximately SEK 1,100 million. The market situation for acquisitions is favourable and we perceive attractive acquisition opportunities in the Nordic region, as well as in other select European markets. Many entrepreneurs see Addtech as an attractive buyer allowing them to retain decentralised responsibilities while receiving support in developing their operations from an active, long-term owner. Our organisational model, which is divided into strategic business units, also create conditions for various forms of collaborations in the networks formed by these units.

### **OUTLOOK**

To some extent, the uncertainty regarding developments surrounding the ongoing pandemic is still impacting visibility as well as customers' willingness to place project call-offs as planned. At the time of writing, we expect demand to continue gradually normalising, however the final quarter of the preceding financial year reflected a very strong trend.

Naturally, the start of the financial year was pervaded heavily by short-term efforts to mitigate the effects of the COVID-19 pandemic. Over the third quarter and looking ahead, we will be focusing on long-term strategic efforts to streamline the operations and to adapt to an environment in which the trend towards more sustainable solutions and digitalisation will play an increasingly central role in all that we do. At the same time, we continue to balance the precautionary measures necessary and maintaining good cost control with benefiting from the attractive growth opportunities that lie ahead.

All of this is made possible by the outstanding efforts of our companies' CEOs and of all of our employees. I look ahead with great confidence and feel certain that Addtech will continue generating profitable and sustainable long term growth.

Niklas Stenberg President and CEO



### **GROUP DEVELOPMENT**

### Sales development

Net sales in the Addtech Group increased in the third quarter by 1 percent to SEK 2,881 million (2,846). The organic effect amounted to -4 percent, acquired growth amounted to 8 percent. Exchange rate changes had a negative effect of 3 percent on net sales, corresponding to SEK 91 million.

Net sales in the Addtech Group decreased during the period by 3 percent to SEK 8,409 million (8,697). The organic effect amounted to -7 percent, acquired growth amounted to 6 percent. Exchange rate changes had a negative effect of 2 percent on net sales, corresponding to SEK 217 million.

### **Profit development**

Operating profit increased during the quarter by 27 percent to SEK 238 million (188) and the operating margin amounted to 8.3 percent (6.6). Net financial items amounted to SEK -12 million (-9) and profit after financial items increased by 26 percent to SEK 226 million (179).

Profit after tax increased by 22 percent to SEK 174 million (142) corresponding to earnings per share before dilution of SEK 0.65 (0.55).

EBITA for the period amounted to SEK 916 million (957), representing a decrease of 4 percent. Operating profit decreased during the period by 11 percent to SEK 723 million (809) and the operating margin amounted to 8.6 percent (9.3). Net financial items were SEK -37 million (-37) and profit after financial items decreased by 11 percent to SEK 686 million (772).

Profit after tax for the period decreased by 12 percent to SEK 539 million (608) and the effective tax rate amounted to 21 percent (21). Earnings per share before dilution for the period amounted to SEK 1.95 (2.25). For the latest twelve month period, earnings per share before dilution amounted to SEK 2.90 (2.90).

### Net sales and EBITA margin, rolling 12 months



### **DEVELOPMENT IN THE BUSINESS AREAS**

### **AUTOMATION**

Net sales in Automation increased in the third quarter by 6 percent to SEK 625 million (588) and EBITA increased by 13 percent to SEK 58 million (51). Net sales during the period increased by 2 percent to SEK 1,770 million (1,731) and EBITA amounted to SEK 168 million (168).

#### Market

Overall, the Automation business area was affected marginally negatively by COVID-19. During the quarter, demand increased for the companies exposed to the Nordic engineering sector. In other segments of importance for the business area, such as medical technology, the defence industry and the data and telecommunications segment, the market situation remained positive with stable sales. The business situation among the companies operating in the markets outside the Nordic region remained affected by shutdowns and restrictions.

#### **COMPONENTS**

Net sales in Components increased in the third quarter by 2 percent to SEK 498 million (489) and EBITA decreased by 9 percent to SEK 37 million (41). Net sales during the period decreased by 2 percent to SEK 1,481 million (1,504) and EBITA decreased by 10 percent to SEK 137 million (153).

#### Market

On the whole, the Components business area was affected moderately negatively by COVID-19. In Denmark and Sweden the market situation over the quarter was favourable, in Norway it was stable, while in Finland the business situation was varied. Demand remained favourable in the wind power market and the automotive and engineering industries saw a certain degree of recovery from low levels, while the business situation in electronics was stable. Currency effects, product mix and non-recurring items in the form of restructuring costs had a negative effect on outcomes and margins.

### **ENERGY**

Net sales in Energy increased in the third quarter by 10 percent to SEK 657 million (596) and EBITA increased by 42 percent to SEK 87 million (62). Net sales during the period increased by 9 percent to SEK 1,973 million (1,808) and EBITA increased by 21 percent to SEK 247 million (204).

### Market

The business situation in the Energy business area remained highly favourable in the third quarter, affected only marginally by COVID-19. Sales of infrastructure products for upgrading and building out national and regional grids and for wind power, maintained high levels and the market situation remained stable throughout the quarter. The market situations for the units that are active in sales of niche products for electrical power distribution and for building and installation were stabilised during the quarter after a long period of declining demand due to the pandemic.

### **INDUSTRIAL PROCESS**

Net sales in Industrial Process decreased in the third quarter by 12 percent to SEK 707 million (800) and EBITA decreased by 10 percent to SEK 86 million (95). Net sales during the period decreased by 17 percent to SEK 2,056 million (2,472) and EBITA decreased by 29 percent to SEK 236 million (332).

### Market

The Industrial Process business area was affected very negatively by the effects of COVID-19. In the process industry, the business situation was stable and demand for projects in the forest industry remained high. Demand for solutions for scrubber installations remained low and sales decreased by approximately 80 percent compared with the corresponding period in the preceding year. The market situation developed favourable for the companies within special vehicles and the engineering sector.

### **POWER SOLUTIONS**

Net sales in Power Solutions increased in the third quarter by 6 percent to SEK 398 million (377) and EBITA increased by 38 percent to SEK 50 million (36). Net sales during the period decreased by 4 percent to SEK 1,144 million (1,196) and EBITA decreased by 10 percent to SEK 146 million (163).

### Market

The Power Solutions business area was affected moderately negatively by the effects of COVID-19. The market situation for the operations within special vehicles stabilised and demand increased. Demand was favourable for customised battery solutions and for the companies operating in power supply. In wind power the business situation remained favourable over the quarter and in data and telecommunications it was stable.

### OTHER FINANCIAL INFORMATION

### Profitability, financial position and cash flow

The return on equity at the end of the period was 27 percent (31), and return on capital employed was 17 percent (20). Return on working capital P/WC (EBITA in relation to working capital) amounted to 54 percent (54).

At the end of the period the equity ratio amounted to 33 percent (34). Equity per share, excluding non-controlling interest, totalled SEK 10.60 (9.90). The Group's net debt at the end of the period amounted to SEK 2,976 million (2,389), excluding pension liabilities of SEK 387 million (373). The net debt/equity ratio, calculated on the basis of net debt excluding provisions for pensions amounted to 1.0 (0.9).

Cash and cash equivalents consisting of cash and bank equivalents and approved but non-utilised credit facilities amounted to SEK 1,893 million (861) at 31 December 2020.

Cash flow from operating activities amounted to SEK 1,050 million (667) during the period. Company acquisitions and disposals including settlement of contingent consideration regarding acquisitions implemented in previous years amounted to SEK 1,054 million (310). Investments in non-current assets totalled SEK 51 million (78) and disposal of non-current assets amounted to SEK 6 million (4). Repurchase of treasury shares amounted to SEK 0 million (42) and repurchase of call options amounted to SEK 23 million (23). Exercised and issued call options totalled SEK 43 million (31). Dividend paid to the shareholders of the Parent Company totalled SEK 269 million (336), corresponding to SEK 1.00 (1.25) per share. The dividend was paid out in the second quarter.

#### **Employees**

At the end of the period, the number of employees was 3,103 compared to 2,981 at the beginning of the financial year. During the period, completed acquisitions resulted in a increase of the number of employees by 247. The average number of employees in the latest 12-month period was 3,025.

### **Ownership structure**

At the end of the period the share capital amounted to SEK 51.1 million.

Class of shares	Number of shares	Number of votes	Percentage of capital	Percentage of votes
Class A shares, 10 votes per share	12,885,744	128,857,440	4.7%	33.1%
Class B shares, 1 vote per share	259,908,240	259,908,240	95.3%	66.9%
Total number of shares before repurchases	272,793,984	388,765,680	100.0%	100.0%
Repurchased class B shares	-3,567,272		1.3%	0.9%
Total number of shares after repurchases	269.226.712			

Addtech has four outstanding call option programmes for a total of 3,638,000 shares. Call options issued on repurchased shares entail a dilution effect of about 0.3 percent during the latest 12-month period. Addtech's own shareholding is estimated to meet the needs of the outstanding call option programmes.

		Corresponding		Exercise	Exercise	
Outstanding	Number of	number of	Proportion of	price per	price per	
programme	options	shares	total shares	option	share	Expiration period
2020/2024	250,000	1,000,000	0.4%	538.10	134.53	4 Sep 2023 -5 Jun 2024
2019/2023	300,000	1,200,000	0.4%	321.80	80.45	5 Sep 2022 - 2 Jun 2023
2018/2022	300,000	1,200,000	0.4%	232.90	58.23	6 Sep 2021 - 3 Jun 2022
2017/2021	59,500	238,000	0.1%	178.50	44.62	14 Sep 2020 - 4 Jun 2021
Total	909.500	3.638.000				

### **Acquisitions and disposals**

During the period, 1 April to 30 September 2020 the following acquisitions were completed; Elkome Group Oy, Kaptas Oy and Elsystem i Perstorp AB was acquired to become part of the Automation business area. Fluidcontrol Oy was acquired to become part of the Components business area. Peter Andersson AB was acquired to become part of the Energy business area. Valutec Group AB and Martin Bruusgaard AS was acquired to become part of the Industrial Process business area.

During the third quarter, three acquisitions took place.

On 1 October Satco Komponent AB, Sweden, was acquired to become part of the Components business area. Satco Komponent sells high-tech electronic components such as electro mechanical, RF and cooling components. Satco Komponent has two employees and annual sales of around SEK 18 million.

On 2 October Skyltar & Märken Gruppen AB, Sweden, was acquired to become part of the Energy business area. Skyltar & Märken Gruppen AB is a market leader in its niche providing innovative and customized signs and traffic safety solutions for the Swedish market. The Group has 23 employees and annual sales of around SEK 60 million.

On 1 December OF-Beteiligungs AG, Switzerland, was acquired to become part of the Power Solutions business area. OF Group is providing solutions for special vehicles such as driver seats and powertrain in central Europe and Italy. OF Group has a turnover of approximately EUR 16 million with 35 employees.

The purchase price allocation calculations for the acquisitions completed during the period 1 April – 31 December 2019 have now been finalised. No significant adjustments have been made to the calculations. Acquisitions completed as of the 2019/2020 financial year are distributed among the Group's business areas as follows:

		Net sales,	Number of	
Acquisitions (disposals)	Closing	SEKm*	employees*	<b>Business Area</b>
Omni Ray AG, Switzerland	April, 2019	330	65	Automation
Thurne Teknik AB, Sweden	April, 2019	100	19	Industrial Process
AB N.O. Rönne, Sweden	April, 2019	8	4	Industrial Process
Best Seating Systems Walter Tausch GmbH,				
Austria	May, 2019	23	5	Power Solutions
Thiim A/S, Denmark	June, 2019	70	15	Automation
Profelec Oy, Finland	July, 2019	6	2	Energy
BKC Products Ltd., Great Britain	August, 2019	12	5	Industrial Process
Promector Oy, Finland	August, 2019	24	20	Automation
Wireco-NB Oy, Finland	February, 2020	23	6	Energy
Caligo Industria Oy, Finland	February, 2020	70	9	Industrial Process
DMC Digital Motor Control GmbH, Germany	March, 2020	30	10	<b>Power Solutions</b>
Q-tronic B.V., Netherlands	March, 2020	45	10	<b>Power Solutions</b>
Elkome Group Oy, Finland	April, 2020	85	38	Automation
Peter Andersson AB, Sweden	April, 2020	30	9	Energy
Valutec Group AB, Sweden	April, 2020	350	45	Industrial Process
Fluidcontrol Oy, Finland	September, 2020	41	20	Components
Kaptas Oy, Finland	September, 2020	41	27	Automation
Elsystem i Perstorp AB, Sweden	September, 2020	40	18	Automation
Martin Bruusgaard AS, Norway	September, 2020	108	30	Industrial Process
Satco Komponent AB, Sweden	October, 2020	18	2	Components
Skyltar & Märken Gruppen AB, Sweden	October, 2020	60	23	Energy
OF-Beteiligungs AG, Switzerland	December, 2020	170	35	<b>Power Solutions</b>
Powernor AS, Norway	January, 2021	35	6	<b>Power Solutions</b>
Synective Labs AB, Sweden	January, 2021	30	27	Automation
Impact Air Systems Ltd. och Impact Technical Services Ltd., Great Britain	January, 2021	95	33	Industrial Process

<sup>\*</sup> Refers to assessed condition at the time of acquisition and disposal, respectively, on a full-year basis.

If all acquisitions which have taken effect during the period had been completed on 1 April 2020, their impact would have been an estimated SEK 660 million on Group net sales, about SEK 50 million on operating profit and about SEK 35 million on profit after tax for the period.

Addtech normally employs an acquisition structure comprising basic purchase consideration and contingent consideration. The outcome of contingent purchase considerations is determined by the future earnings reached by the companies and is subject to a fixed maximum level. Of considerations not yet paid for acquisitions during the period, the discounted value amounts to SEK 150 million. The contingent purchase considerations fall due for payment within three years and the outcome is subject to a maximum of SEK 235 million.

Transaction costs for acquisitions that resulted in an ownership transfer during the period, amounted to SEK 8 million (3) and are reported under Selling expenses.

Revaluation of contingent consideration had a positive net effect of SEK 7 million (22) during the period. The impact on profits are reported under Other operating income and Other operating expenses, respectively.

According to the preliminary acquisitions analyses, the assets and liabilities included in the acquisitions were as follows, during the period:

	Carrying amount at acquisition	Adjustment to fair	
	date	value	Fair value
Intangible non-current assets	26	707	733
Other non-current assets	35	-	35
Inventories	119	-	119
Other current assets	323	-	323
Deferred tax liability/tax asset	-4	-143	-147
Other liabilities	-192	-31	-223
Acquired net assets	307	533	840
Goodwill 1)			701
Non-controlling interests			-163
Consideration <sup>2)</sup>			1,378
Less: cash and cash equivalents in acquired businesses			-205
Less: consideration not yet paid			-181
Effect on the Group's cash and cash equivalents			992

<sup>1)</sup> Goodwill is justified by expected future sales trend and profitability as well as the personnel included in the acquired companies.

With the acquisition of Valutec Group AB comes a commitment to acquire the remaining 14 percent of the company and this commitment is valued to SEK 98 million. With the acquisition of Martin Bruusgaard AS comes a commitment to acquire the remaining 20 percent of the company and this commitment is valued to SEK 24 million. These commitments are reported as a non-current interest-bearing liability.

### **Parent Company**

Parent Company net sales amounted to SEK 47 million (47) and profit after financial items was SEK -11 million (-41). Net investments in non-current assets were SEK 0 million (0). The Parent Company's financial net debt was SEK 653 million (328) at the end of the period.

<sup>2)</sup> The consideration is stated excluding acquisition expenses.

### OTHER DISCLOSURES

### **Accounting policies**

The interim report has been prepared in accordance with IFRS as adopted by the EU, with IAS 34 Interim Financial Reporting being applied. Apart from in the financial statements and their accompanying notes, disclosures in accordance with IAS 34.16A also appear in other parts of the interim report. The interim report for the Parent Company has been prepared in accordance with the Annual Accounts Act and the Securities Market Act, which is in accordance with the provisions of RFR 2 Accounting for Legal Entities.

In the interim report, the same accounting principles and bases of calculation have been applied as in the most recent annual report, with the exception of the amended accounting principles described below.

### New and amended standards for the 2020/2021 financial year

Other new or amended IFRS are not expected to have any significant effects on the Addtech Group.

### **Governmental support measures**

Those governmental support measures that have been received or will be received as an effect of the COVID-19 pandemic will be recognized in the income statement when it is reasonably certain that the conditions for receiving the support have been met or will be met.

### Alternative performance measures

The Company presents certain financial measures in the interim report that are not defined according to IFRS. The Company believes that these measures provide valuable supplemental information to investors and the Company's management as they allow for evaluation of trends and the Company's performance. Since all companies do not calculate financial measures in the same way, they are not always comparable to measures used by other companies. These financial measures should therefore not be considered to be a replacement for measurements as defined under IFRS. For definitions and reconciliation tables of the performance measures that Addtech uses, please see page 18-21.

### Risks and factors of uncertainty

Addtech's profit and financial position, as well as its strategic position, are affected by a number of internal factors under Addtech's control and by a number of external factors over which Addtech has limited influence. The most important risk factors for Addtech are the state of the economy, combined with structural change and the competitive situation.

The COVID-19 pandemic that erupted during the beginning of 2020 affects the entire world market and will also affect Addtech. Addtech continues to follow the recommendations of the relevant authorities and takes relevant health precautions to protect staff and reduce the spread of infection in society. There are challenges in the supply chain and uncertainties exist about our customers' ability to keep their businesses running at full capacity. We prepare and take measures on an ongoing basis to be able to act quickly and meet a decrease in sales. All companies in the Group have prepared action plans and cost-cutting programs ready to be executed to protect earnings, liquidity and cash flow.

Addtech has four operating subsidiaries within the UK as well as a few other subsidiaries doing business with the UK. The effects of Brexit are to this date unknown, but all affected subsidiaries are closely monitoring the developments. Addtech Group's total exposure to possible negative effects from Brexit are not considered material.

Beside this, risks and uncertainty factors are the same as in previous periods, please see section Risks and uncertainties (page 41-43) in the annual report for 2019/2020 for further details.

The Parent Company is indirectly affected by the above risks and uncertainty factors due to its role in the organisation.

### Effects of the COVID-19 pandemic

After the outbreak of the COVID-19 pandemic the Swedish government has decided on a number of government support measures. The same has also been decided in other countries where the Addtech group operates. Addtech has analyzed the conditions for these support measures and has applied where the criterias are judged to be met.

At the end of the third quarter, approximately 240 of the Group's total approximately 3,100 employees have been notified of redundancy and a further 200 employees are affected by short-term lay-offs. For the group in total EBITA was marginally positively affected during the third quarter and during the period there has been a positive effect of approximately the equivalent of 0,5% of sales due to governmental support measures.

Sales are estimated to have been moderately negatively affected during the third quarter and in the period as a whole, with a sequential improvement after the first six-month period. It is primarily sales in the special vehicles, the marine and the mechanical industry segments that have been affected. No significant write-downs have been done due to the current pandemic.

### Transactions with related parties

No transactions between Addtech and related parties that have significantly affected the Group's position and earnings have taken place during the period.

#### Seasonal effects

Addtech's sales of high-tech products and solutions in the manufacturing industry and infrastructure are not subject to major seasonal variations. The number of production days and customers' demand and willingness to invest can vary over the quarters.

### **Nomination committee**

The 2020 Annual General Meeting authorised the Board Chairman to establish a nomination committee for upcoming elections to the Board, by appointing members among representatives of the five shareholders who controlled the largest number of votes in the Company at 31 December 2020, to serve on the nomination committee. In accordance with the above, the committee comprises these appointed members: Anders Börjesson (appointed by Tisenhult Invest AB), Henrik Hedelius (appointed by Tom Hedelius), Marianne Nilsson (appointed by Swedbank Robur Fonder), Per Trygg (appointed by SEB Investment Management) and Mats Gustafsson (appointed by Lannebo Fonder). Information on how to contact the committee is available on the Addtech website.

### Events after the end of the period

On 4 January, Synective Labs AB, Sweden, was acquired to become part of the Automation business area. Synective Labs are specialized in high performance systems, creating optimized hardware and software designs within FPGA and ASIC designs. The company has 27 employees and sales of around SEK 30 million.

On 5 January, Powernor AS, Norway, was acquired to become part of the Power Solutions business area. Powernor is based in Norway, where they specify, design and deliver complete UPS systems with battery backup in demanding applications for hospitals, infrastructure and industry. Powernor has a turnover of approximately NOK 35 million and have 6 employees.

On 21 January, Impact Air Systems Ltd. and Impact Technical Services Ltd., Great Britain, was acquired to become part of the Industrial Process business area. Impact provides waste and trim extraction and separation systems to various industries and recycling facilities around the world. The company's bespoke solutions contribute to a more sustainable management of waste and the circular economy. The company has 33 employees and sales of around GBP 8 million.

Preliminary purchase price allocations has not yet been completed.

### Stockholm February 4, 2021

Niklas Stenberg CEO and President

This report has not been subject to review by the company's auditor.

### **FURTHER INFORMATION**

### **Publication**

This information is information that Addtech AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out below, at 8.15 a.m CET on 4 February 2021.

### **Future information**

2021-05-18 Year-end report 1 April 2020 - 31 March 2021

2021-07-16 Interim report 1 April – 30 June 2021

2021-08-26 Annual General Meeting 2021 will be held at IVA, Grev Turegatan 16, Stockholm at 2.00 p.m

The Group's annual report for 2020/2021 will be published on Addtech's website in July 2021.

### For further information, please contact:

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# **BUSINESS AREA**

Net sales by business area		2020/202	1		2019/2020			
Quarterly data, SEKm	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
Automation	625	562	583	694	588	552	591	
Components	498	487	496	578	489	511	504	
Energy	657	633	683	604	596	593	619	
Industrial Process	707	680	669	732	800	865	807	
Power Solutions	398	365	381	434	377	402	417	
Group items	-4	-4	-7	-4	-4	-6	-4	
Addtech Group	2,881	2,723	2,805	3,038	2,846	2,917	2,934	

EBITA by business area		2020/202	21		2019/2	020	
Quarterly data, SEKm	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Automation	58	60	50	99	51	57	60
Components	37	50	50	65	41	58	54
Energy	87	79	81	78	62	75	67
Industrial Process	86	77	73	113	95	134	103
Power Solutions	50	46	50	68	36	62	65
Group items	-14	-6	2	-16	-49	-6	-8
EBITA	304	306	306	407	236	380	341
Depr. of intangible non-current assets	-66	-64	-63	-55	-48	-51	-49
- of which acquisitions	-62	-61	-60	-49	-47	-49	-47
Operating profit	238	242	243	352	188	329	292

Net sales	3 m	3 months 9 months		onths	Rolling 12 months		
	31 Dec	31 Dec	31 Dec 31 Dec		31 Dec	31 Mar	
SEKm	2020	2019	2020	2019	2020	2020	
Automation	625	588	1,770	1,731	2,464	2,425	
Components	498	489	1,481	1,504	2,059	2,082	
Energy	657	596	1,973	1,808	2,577	2,412	
Industrial Process	707	800	2,056	2,472	2,788	3,204	
Power Solutions	398	377	1,144	1,196	1,578	1,630	
Group items	-4	-4	-15	-14	-19	-18	
Addtech Group	2,881	2,846	8,409	8,697	11,447	11,735	

EBITA and EBITA-margin		3 mc	nths			9 mc	nths		R	olling 1	2 months	
	31 Dec	2020	31 Dec	31 Dec 2019		31 Dec 2020		31 Dec 2019		2020	31 Mar 2020	
	SEKm	%	SEKm	%	SEKm	%	SEKm	%	SEKm	%	SEKm	%
Automation	58	9.2	51	8.7	168	9.5	168	9.7	267	10.8	267	11.0
Components	37	7.5	41	8.3	137	9.3	153	10.2	202	9.8	218	10.5
Energy	87	13.3	62	10.3	247	12.5	204	11.3	325	12.6	282	11.7
Industrial Process	86	12.1	95	11.9	236	11.5	332	13.4	349	12.5	445	13.9
Power Solutions	50	12.6	36	9.7	146	12.8	163	13.6	214	13.6	231	14.2
Group items	-14		-49		-18		-63		-34		-79	
EBITA	304	10.6	236	8.3	916	10.9	957	11.0	1,323	11.6	1,364	11.6
Depr. of intangible non-												
current assets	-66		-48		-193		-148		-248		-203	
- of which acquisitions	-62		-47		-183		-143		-232		-192	
Operating profit	238	8.3	188	6.6	723	8.6	809	9.3	1,075	9.4	1,161	9.9

# **DISAGGREGATION OF REVENUE**

Net sales by the sul geographical location		_		3 months 31 Dec 2020			
SEKm	Automation	Components	Enorme	Industrial	Power	Group items	Addtech
SERIII	Automation	Components	Energy	Process	Solutions	Group items	Group
Sweden	178	203	260	243	235	-1	1,118
Denmark	157	127	139	99	22	-2	542
Finland	122	112	49	129	35	0	447
Norway	52	48	136	148	19	-1	402
Europe	110	4	63	63	65	0	305
Other countries	6	4	10	25	22	0	67
Total	625	498	657	707	398	-4	2,881

Net sales by the su		_		9 months			
geographical location	on			31 Dec 2020		A 1.11 1	
SEKm	Automation	Components	Energy	Industrial Process	Power Solutions	Group items	Addtech Group
							•
Sweden	484	585	725	698	691	-7	3,176
Denmark	445	393	424	320	67	-6	1,643
Finland	309	328	160	416	102	-1	1,314
Norway	170	146	438	367	65	-1	1,185
Europe	342	13	193	162	164	0	874
Other countries	20	16	33	93	55	0	217
Total	1,770	1,481	1,973	2,056	1,144	-15	8,409

Net sales by the su	bsidiaries			3 months			
geographical location	on						
SEKm	Automation	Componento	Enormy	Industrial		Group items	Addtech
	Automation	Components	Energy	Process			Group
Sweden	194	188	202	183	229	-1	995
Denmark	135	130	134	108	22	-3	526
Finland	82	110	41	160	28	0	421
Norway	48	57	147	176	27	0	455
Europe	122	1	66	61	47	-	297
Other countries	7	3	6	112	24	0	152
Total	588	489	596	800	377	-4	2.846

Net sales by the subs	idiaries			9 months			
geographical location	ì			31 Dec 2019			
SEKm	Automotion	Campananta	Facus	Industrial	Power	Cuarra itama	Addtech
SEKIII	m Automation Components Energy	Process	Solutions	Group items	Group		
Sweden	514	598	600	590	736	-4	3,034
Denmark	404	402	418	421	70	-8	1,707
Finland	246	332	135	492	86	-1	1,290
Norway	166	164	440	540	79	-1	1,388
Europe	390	5	208	190	151	-	944
Other countries	11	3	7	239	74	0	334
Total	1,731	1,504	1,808	2,472	1,196	-14	8,697

# **CONSOLIDATED INCOME STATEMENT, CONDENSED**

	3 moi	nths	9 moi	nths	Rolling 12 months	
OFV	31 Dec	31 Mar				
SEKm	2020	2019	2020	2019	2020	2020
Net sales	2,881	2,846	8,409	8,697	11,447	11,735
Cost of sales	-1,984	-1,984	-5,847	-6,006	-7,929	-8,088
Gross profit	897	862	2,562	2,691	3,518	3,647
Selling expenses	-478	-480	-1,346	-1,386	-1,829	-1,869
Administrative expenses	-171	-204	-475	-536	-646	-707
Other operating income and expenses	-10	10	-18	40	32	90
Operating profit	238	188	723	809	1,075	1,161
- as % of net sales	8.3	6.6	8.6	9.3	9.4	9.9
Financial income and expenses	-12	-9	-37	-37	-56	-56
Profit after financial items	226	179	686	772	1,019	1,105
- as % of net sales	7.8	6.3	8.2	8.9	8.9	9.4
Income tax expense	-52	-37	-147	-164	-215	-232
Profit for the period	174	142	539	608	804	873
Profit for the period attributable to:						
Equity holders of the Parent Company	168	139	523	600	785	862
Non-controlling interests	6	3	16	8	19	11
Earnings per share before dilution, SEK	0.65	0.55	1.95	2.25	2.90	3.20
Earnings per share after dilution, SEK	0.65	0.55	1.95	2.25	2.90	3.20
Average number of shares after repurchases,						
'000s	269,159	268,345	268,991	268,511	268,854	268,493
Number of shares at end of the period, '000s	269,227	268,374	269,227	268,374	269,227	268,594

The number of shares has been restated to take the share split (4:1) completed in September 2020 into account, and has been used in all calculations of key figures for SEK per share.

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	3 mo	nths	9 mo	nths	Rolling 12 months	
•	31 Dec	31 Mar				
SEKm	2020	2019	2020	2019	2020	2020
Profit for the period	174	142	539	608	804	873
Items that may be reclassified to profit or loss						
Cash flow hedges	-4	-3	-6	-1	-4	1
Foreign currency translation differences for						
the period	-136	-61	-289	5	-235	59
Items that will not be reclassified to profit or						
loss						
Actuarial effects of the net pension obligation	-	-	-24	-46	13	-9
Other comprehensive income	-140	-64	-319	-42	-226	51
Total comprehensive income	34	78	220	566	578	924
Total comprehensive income attributable to:						
Equity holders of the Parent Company	31	76	211	557	564	910
Non-controlling interests	3	2	9	9	14	14

# **CONSOLIDATED BALANCE SHEET, CONDENSED**

SEKm	31 Dec 2020	31 Dec 2019	31 Mar 2020
Goodwill	2,604	1,896	1,997
Other intangible non-current assets	1,728	1,183	1,243
Property, plant and equipment	965	824	936
Financial non-current assets	61	60	64
Total non-current assets	5,358	3,963	4,240
Inventories	1,716	1,623	1,642
Current receivables	1,835	2,126	2,261
Cash and cash equivalents	454	316	363
Total current assets	4,005	4,065	4,266
Total assets	9,363	8,028	8,506
Total equity	3,084	2,710	3,076
Interest-bearing provisions	387	373	332
Non-interest-bearing provisions	369	328	284
Non-current interest-bearing liabilities	2,104	1,354	2,154
Non-current non-interest-bearing liabilities	9	9	2
Total non-current liabilities	2,869	2,064	2,772
Non-interest-bearing provisions	61	40	46
Current interest-bearing liabilities	1,326	1,351	462
Current non-interest-bearing liabilities	2,023	1,863	2,150
Total current liabilities	3,410	3,254	2,658
Total equity and liabilities	9,363	8,028	8,506

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY, CONDENSED

SEKm	31 Dec 2020	31 Dec 2019	31 Mar 2020
Opening balance	3,076	2,520	2,520
Exercised, issued and repurchased options	20	8	16
Repurchase of treasury shares	-	-42	-42
Dividend, ordinary	-269	-336	-336
Dividend, non-controlling interests	-4	-10	-10
Change non-controlling interests	163	4	4
Option debt, acquisition	-122	-	-
Total comprehensive income	220	566	924
Closing balance	3,084	2,710	3,076

# CONSOLIDATED CASH FLOW STATEMENT, CONDENSED

	3 mon	iths	9 mon	ths	Rolling 12	months
OFK	31 Dec	31 Mar				
SEKm	2020	2019	2020	2019	2020	2020
Profit after financial items	226	179	686	772	1,019	1,105
Adjustment for items not included in cash	100	00	400	070	476	254
flow	133	93	400	278	476	354
Income tax paid	-100	-71	-239	-187	-325	-273
Changes in working capital	224	-53	203	-196	330	-69
Cash flow from operating activities	483	148	1,050	667	1,500	1,117
Net investments in non-current assets	-16	-16	-45	-73	-74	-102
Acquisitions and disposals	-166	-15	-1,054	-310	-1,174	-430
Cash flow from investing activities	-182	-31	-1,099	-383	-1,248	-532
Dividend paid to shareholders	-	-	-269	-336	-269	-336
Repurchase of own shares/change of options	25	8	20	-34	28	-26
Other financing activities	-315	-64	434	103	186	-145
Cash flow from financing activities	-290	-56	185	-267	-55	-507
Cash flow for the period	11	61	136	17	197	78
Cash and cash equivalents at beginning of	467	258	363	295	216	295
period	467	258	303	295	316	295
Exchange differences on cash and cash	-24	-3	-45	4	-59	-10
equivalents	-24	-3	-45	4	-59	-10
Cash and cash equivalents at end of period	454	316	454	316	454	363

## **FAIR VALUES ON FINANCIAL INSTRUMENTS**

	31 De	c 2020		31 Mar 2020			
SEKm	Carrying amount	Level 2	Level 3	Carrying amount	Level 2	Level 3	
Derivatives - fair value, hedge instruments	0	0	-	6	6	-	
Derivatives - fair value through profit	4	4	-	5	5	-	
Total financial assets at fair value per level	4	4	-	11	11	-	
Derivatives - fair value, hedge instruments	7	7	-	1	1	-	
Derivatives - fair value through profit	4	4	-	4	4	-	
Contingent considerations - fair value through profit	241	-	241	151	-	151	
Total financial liabilities at fair value per level	252	11	241	156	5	151	

The fair value and carrying amount are recognised in the balance sheet as shown in the table above.

For quoted securities, the fair value is determined on the basis of the asset's quoted price in an active market, level 1.

As at the reporting date the Group had no items in this category.

For currency contracts and embedded derivatives, the fair value is determined on the basis of observable market data, level 2.

For contingent considerations, a cash-flow-based valuation is performed, which is not based on observable market data, level 3.

For the Group's other financial assets and liabilities, fair value is estimated to be the same as the carrying amount.

Contingent considerations	31 Dec 2020	31 Mar 2020
Opening balance	151	198
Acquisitions during the year	149	63
Reversed through profit or loss	-7	-52
Consideration paid	-48	-65
Interest expenses	8	3
Exchange differences	-12	4
Closing balance	241	151

# **KEY FINANCIAL INDICATORS**

				12	months ending
	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018
Net sales, SEKm	11,447	11,735	11,561	10,148	8,022
EBITDA, SEKm	1,565	1,579	1,318	1,137	881
EBITA, SEKm	1,323	1,364	1,262	1,085	838
EBITA-margin, %	11.6	11.6	10.9	10.7	10.5
Operating profit, SEKm	1,075	1,161	1,065	910	701
Operating margin, %	9.4	9.9	9.2	9.0	8.7
Profit after financial items, SEKm	1,019	1,105	1,020	865	665
Profit for the period, SEKm	804	873	790	672	526
Working capital	2,460	2,415	2,348	2,029	1,591
Return on working capital (P/WC), %	54	56	54	53	53
Return on equity, %	27	32	31	29	28
Return on capital employed, %	17	21	20	21	22
Equity ratio, %	33	36	34	36	39
Financial net debt, SEKm	3,363	2,585	2,762	1,960	1,405
Debt / equity ratio, multiple	1.1	0.8	1.0	0.8	0.7
Financial net debt / EBITDA, multiple	2.1	1.6	2.1	1.7	1.6
Net debt excl. pensions, SEKm	2,976	2,253	2,389	1,700	1,176
Net debt, excl pensions / equity ratio, multiple	1.0	0.7	0.9	0.7	0.6
Interest coverage ratio, multiple	16.6	20.5	23.9	22.1	22.7
Average number of employees	3,025	2,913	2,849	2,590	2,283
Number of employees at end of the period	3,103	2,981	2,931	2,759	2,358

# **KEY FINANCIAL INDICATORS PER SHARE**

				12 r	nonths ending
SEK	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018
Earnings per share before dilution	2.90	3.20	2.90	2.45	1.90
Earnings per share after dilution	2.90	3.20	2.90	2.45	1.90
Cash flow from operating activities per share	5.60	4.15	2.85	1.95	2.00
Shareholders' equity per share	10.60	11.25	9.90	9.20	7.80
Share price at the end of the period	109.00	61.13	75.75	48.25	42.00
Average number of shares after repurchases, '000s	268,854	268,493	268,417	268,187	267,799
Average number of shares adjusted for					
repurchases and dilution, '000s	269,562	269,200	268,971	268,755	268,710
Number of shares outstanding at end of the period,					
'000s	269,227	268,594	268,374	268,228	267,969

The number of shares has been restated to take the share split (4:1) completed in September 2020 into account, and has been used in all calculations of key figures for SEK per share.

For definitions of key financial indicators, see page 18-20.

<sup>\*</sup>Performance based figures for rolling 12 months in the income statement exclude the effect of IFRS 16.

# **PARENT COMPANY INCOME STATEMENT**

	3 mon	iths	9 mon	ths	Rolling 12	months
OFK	31 Dec	31 Mar				
SEKm	2020	2019	2020	2019	2020	2020
Net sales	11	17	47	47	71	71
Administrative expenses	-21	-46	-55	-91	-72	-108
Operating profit/loss	-10	-29	-8	-44	-1	-37
Interest income and expenses and similar						
items	0	3	-3	3	-10	-4
Profit after financial items	-10	-26	-11	-41	-11	-41
Appropriations	-	-	-	-	310	310
Profit before taxes	-10	-26	-11	-41	299	269
Income tax expense	2	5	2	8	-66	-60
Profit for the period	-8	-21	-9	-33	233	209
Total comprehensive income	-8	-21	-9	-33	233	209

# **PARENT COMPANY BALANCE SHEET**

SEKm	31 Dec 2020	31 Dec 2019	31 Mar 2020
Intangible non-current assets	1	-	1
Property, plant and equipment	0	1	0
Non-current financial assets	3,852	2,648	2,808
Total non-current assets	3,853	2,649	2,809
Current receivables	454	724	563
Cash and bank balances	-	=	-
Total current assets	454	724	563
Total assets	4,307	3,373	3,372
Equity	248	255	506
Untaxed reserves	131	447	131
Provisions	14	15	15
Non-current liabilities	1,549	1,005	1,727
Current liabilities	2,365	1,651	993
Total equity and liabilities	4,307	3,373	3,372

### **DEFINITIONS**

### Return on equity<sup>2</sup>

Earnings after tax divided by equity. The components are calculated as the average of the last 12 months. *Return on equity measures the return generated on owners' invested capital.* 

### Return on working capital (P/WC)1

EBITA divided by working capital.

P/WC is used to analyse profitability and is a measure that encourages high EBITA and low working capital requirements.

### Return on capital employed<sup>1</sup>

Profit after financial items plus financial expenses as a percentage of capital employed. The components are calculated as the average of the last 12 months.

Return on capital employed shows the Group's profitability in relation to externally financed capital and equity, see the reconciliation table on page 21.

#### EBITA<sup>1</sup>

Operating profit before amortisation of intangible assets.

EBITA is used to analyse the profitability generated by operating activities, see reconciliation table on page 21.

### EBITA-margin<sup>1</sup>

EBITA as a percentage of net sales.

EBITA margin is used to the show the degree of profitability in operating activities.

### EBITDA<sup>1</sup>

Operating profit before depreciation and amortisation.

EBITDA is used to analyse the profitability generated by operating activities, see reconciliation table on page 21.

### Equity per share<sup>1</sup>

Equity divided by number of shares outstanding at the reporting period's end.

This measures how much equity is attributable to each share and is published to make it easier for investors to conduct analyses and make decisions.

### Financial net debt1

The net of interest-bearing debt and provisions minus cash and cash equivalents.

Net debt is used to monitor changes in debt, analyse the Group indebtedness and its ability to repay its debts using liquid funds generated from the Group's operating activities if all debt fell due for repayment today and any necessary refinancing.

### Financial net debt/EBITDA1

Net financial debt divided by EBTIDA.

Net financial debt compared with EBITDA provides a performance measure for net debt in relation to cashgenerating earnings in the business, i.e. it gives an indication of the business' ability to repay its debts. This measure is generally used by financial institutions to measure creditworthiness.

### Financial items<sup>1</sup>

Finance income minus finance costs.

Used to describe changes in the Group's financial activities.

### Acquired growth<sup>1</sup>

Changes in net sales attributable to business acquisitions compared with the same period last year.

Acquired growth is used as a component to describe the change in consolidated net sales in which acquired growth is distinguished from organic growth, divestments and exchange rate effects, see reconciliation table on page 21.

### Cash flow from operating activities per share<sup>1</sup>

Cash flow from operating activities, divided by the average number of outstanding shares after repurchase.

This measure is used so investors can easily analyse the size of the surplus generated per share from operating activities.

### Net investments in non-current assets<sup>1</sup>

Investments in non-current assets minus sales of non-current assets.

This measure is used to analyse the Group's investments in renewing and developing property, plant and equipment.

### Net debt excluding pensions<sup>1</sup>

The net of interest-bearing debt and provisions excluding pensions minus cash and cash equivalents.

A measure used to analyse financial risk, see reconciliation table on page 21.

### Net debt excluding pensions/ equity ratio<sup>1</sup> <sup>2</sup>

Net debt excluding pensions divided by shareholders' equity.

A measure used to analyse financial risk, see reconciliation table on page 21.

### Organic growth<sup>1</sup>

Changes in net sales excluding currency effects, acquisitions and divestments compared with the same period last year.

Organic growth is used to analyse underlying sales growth driven a change in volumes, product range and price for similar products between different periods, see reconciliation table on page 21.

#### Profit after financial items<sup>1</sup>

Profit/loss for the period before tax.

Used to analyse the business' profitability including financial activities.

### **Earnings per share (EPS)**

Shareholders' share of profit for the period after tax, divided by the weighted average number of shares during the period.

### Earnings per share (EPS), diluted

Shareholders' share of profit for the period after tax, divided by the weighted average number of shares during the period, adjusted for the additional number of shares in the event of outstanding options being used.

### Interest coverage ratio<sup>1</sup>

Earnings after net financial items plus interest expense and bank charges divided by interest expense and bank charges

This performance indicator measures the Group's capacity through its business operations and finance income to generate a sufficiently large surplus to cover its finance costs, see reconciliation table on page 21.

### Working capital<sup>1</sup>

Working capital (WC) is measured through an annual average defined as inventories plus accounts receivable less accounts payable.

Working capital is used to analyse how much working capital is tied up in the business, see reconciliation table on page 21.

### Operating margin<sup>1</sup>

Operating profit as a percentage of net sales.

This measure is used to specify the percentage of sales that is left to cover interest and tax, and to provide a profit, after the company's costs have been paid.

### Operating profit<sup>1</sup>

Operating income minus operating expenses.

Used to describe the Group's earnings before interest and tax.

### Debt/equity ratio<sup>1 2</sup>

Financial net liabilities divided by equity.

A measure used to analyse financial risk.

### Equity ratio<sup>1 2</sup>

Equity as a percentage of total assets.

The equity/assets ratio is used to analyse financial risk and show the percentage of assets that are funded with equity.

### Capital employed<sup>1</sup>

Total assets minus non-interest-bearing liabilities and provisions.

Capital employed shows the size of the company's assets that have been lent to the company's owners or that have been lent out by lenders, see reconciliation table on page 21.

### **Outstanding shares**

Total number of shares less treasury shares repurchased by the Company.

<sup>&</sup>lt;sup>1</sup>The performance measure is an alternative performance measure according to ESMA's guidelines.

<sup>&</sup>lt;sup>2</sup>Minority interest is included in equity when the performance measures are calculated.

# RECONCILIATION TABLES ALTERNATIVE PERFORMANCE MEASURES

EBITA and EBITDA	12 months ending						
Addtech Group, SEKm	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018		
Operating profit according to Interim report	1,075	1,161	1,065	910	701		
Amortization, intangible assets (+)	248	203	197	175	137		
EBITA	1,323	1,364	1,262	1,085	838		
Depreciation, tangible assets (+)	242	215	56	52	43		
EBITDA	1,565	1,579	1,318	1,137	881		

Working capital and return on working capital (P/WC)	•				
Addtech Group, SEKm	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018
EBITA (12 months rolling)	1,323	1,364	1,262	1,085	838
Inventory, yearly average (+)	1,704	1,594	1,551	1,304	1,037
Accounts receivables, yearly average (+)	1,782	1,854	1,782	1,542	1,231
Accounts payables, yearly average (-)	1,026	1,033	985	817	677
Working capital (average)	2,460	2,415	2,348	2,029	1,591
Return on working capital (R/RK) (%)	54%	56%	54%	53%	53%

Acquired- and organic growth												
	3 months			9 months				12 months				
Addtech Group	31 De	ec 2020	31 De	ec 2019	31 De	c 2020	31 De	c 2019	31 de	c 2020	31 ma	r 2020
Acquired growth (SEKm,%)	225	(8%)	143	(6%)	528	(6%)	581	(8%)	721	(6%)	774	(8%)
Organic growth (SEKm,%)	-98	(-4%)	118	(5%)	-596	(-7%)	790	(11%)	-621	(-5%)	765	(8%)
Divestments (SEKm,%)	-1	(0%)	0	(0%)	-3	(0%)	-57	(-1%)	-5	(0%)	-59	(-1%)
Exchange rate effect (SEKm,%)	-91	(-3%)	34	(1%)	-217	(-2%)	99	(1%)	-209	(-2%)	107	(1%)
Total growth (SEKm,%)	35	(1%)	295	(12%)	-288	(-3%)	1,413	(19%)	-114	(-1%)	1,587	(16%)

Interest coverage ratio	12 months ending					
Addtech Group	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018	
Profit after financial items, SEKm	1,019	1,105	1,020	865	665	
Interest expenses and bank charges (+), SEKm	65	57	45	41	31	
Total	1,084	1,162	1,065	906	696	
Interest coverage ratio, multiple	16.6	20.5	23.9	22.1	22.7	

Net debt excl. pensions and net debt, excl			40				
pensions/equity ratio	12 months ending						
Addtech Group	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018		
Financial net debt, SEKm	3,363	2,585	2,762	1,960	1,405		
Pensions (-), SEKm	-387	-332	-373	-260	-229		
Net debt excluding pensions, SEKm	2,976	2,253	2,389	1,700	1,176		
Equity, SEKm	3,084	3,076	2,710	2,520	2,131		
Net debt to Equity ratio (excluding pensions),							
multiple	1.0	0.7	0.9	0.7	0.6		

Capital employed and return on capital employed					
Addtech Group, SEKm	31 Dec 2020	31 Mar 2020	31 Dec 2019*	31 Mar 2019	31 Mar 2018
Profit after financial items	1,019	1,105	1,020	865	665
Financial expenses (+)	98	79	59	62	71
Profit after financial items plus financial expenses	1,117	1,184	1,079	927	736
Total assets, yearly average (+)	8,954	7,926	7,524	6,324	4,996
Non-interest-bearing liabilities, yearly average (-)	-2,056	-1,947	-1,828	-1,604	-1,319
Non-interest-bearing provisions, yearly average (-)	-398	-379	-389	-378	-335
Capital employed	6,500	5,600	5,307	4,342	3,342
Return on capital employed, %	17%	21%	20%	21%	22%

 $<sup>{\</sup>rm *Performance\ based\ figures\ for\ rolling\ 12\ months\ in\ the\ income\ statement\ exclude\ the\ effect\ of\ IFRS\ 16.}$ 



## This is Addtech

Addtech is a Swedish, listed technology trading group that combines the flexibility and speed of a small company with the resources of a large company. We acquire, own and develop independent subsidiaries that sell various high-tech products and solutions to customers, primarily within industry and infrastructure. With in-depth expertise in a number of different niches, our subsidiaries generate added technical, financial and sustainable value for customers and suppliers alike, thus helping increase the efficiency and competitiveness of all involved. We currently own some 130 companies in 20 countries, and have a long history of sustainable, profitable growth.

### **Our vision**

We are to be a leader in value-adding technology trading, perceived as the most skilled and long-term partner of our customers, suppliers and employees.

### **Business concept in brief**

Addtech offers high-tech products and solutions for companies in the manufacturing and infrastructure sectors. Addtech contributes added technical and financial value by being a skilled and professional partner for customers and manufacturers.

### We build shareholder value through:

- our 130 subsidiaries and their capacity to generate earnings growth
- ocrporate governance that ensures the companies achieve even better results and development
- o acquisitions that bring in new employees, customers and suppliers

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